



New Project Scoring Criteria, Rating, and Ranking

1. Threshold Requirements

To be considered for funding in the 2024 local competition, new projects must meet the following threshold criteria:

<ul style="list-style-type: none"> All application components submitted (2024 New Project Application Online Form and eSnaps Application) by Deadline (September 30, 2024 at 4:59 PM PST)
<ul style="list-style-type: none"> Applicant is an eligible entity
<ul style="list-style-type: none"> Project proposes to serve an eligible population
<ul style="list-style-type: none"> Project commits to participating in the local Homeless Management Information System (Tehama HMIS) or (for DV projects only) an HMIS-comparable database.
<ul style="list-style-type: none"> Project commits to participating in Coordinated Entry or (for DV projects only) a comparable prioritization system

2. Scoring Matrix

These scoring factors are designed to evaluate performance and capacity of applicant projects to carry out program activities. They are based primarily on objective criteria, including cost-effectiveness, type of population served, type of housing proposed; commitment to Housing First, and performance outcomes. Evaluation of subjective factors will be conducted by Tehama CoC's Rating and Ranking Committee.

a. Project Design & Capacity, 45 Points		
Rating Factor	Method	Max. Points
1. Project Type	Up to 5 points based on project type: <ul style="list-style-type: none"> RRH-PSH: 5 pts PH-RRH or Joint TH/PH-RRH: 4 pts 	5
2. Population to be served	Up to 4 points based on population/subpopulation of people experiencing homelessness to be served: <ul style="list-style-type: none"> Chronically homeless: 4 pts Survivors of Domestic Violence: 3 pts All persons experiencing homelessness: 2 pts Other specific subpopulation: 2 pts 	4

<p>3. Project Description</p>	<p>Evaluation of narrative response. Up to a total of 10 points possible based on how well the application describes:</p> <ul style="list-style-type: none"> • The type of housing proposed, including the number and configuration of units meets the needs of program participants; • The type of supportive services that will be offered to program participants to ensure successful retention in or help to obtain permanent housing; • The proposed project's specific plan for ensuring program participants will be individually assisted to obtain the benefits of mainstream health, social, and employment programs; • The proposed project's plans for assisting program participants to obtain and remain in permanent housing in a manner that fits their needs; • Overall quality of proposed project. 	<p>10</p>
<p>4. Organizational Capacity & Experience</p>	<p>Evaluation of narrative response. Up to a total of 6 points possible based on how well the application describes:</p> <ul style="list-style-type: none"> • The organization's financial and management capacity and experience to carry out the project; • The organization's experience with successful administration of the proposed activities; • The organization's experience with serving the target population/subpopulation, including staff experience and any relevant training and certifications. 	<p>6</p>
<p>5. Advancing Racial Equity</p>	<p>Evaluation of narrative response. Up to a total of 4 points possible based on how well the application describes organizational efforts to advance racial equity and provide culturally competent services. Factors to consider include:</p> <ul style="list-style-type: none"> • Level to which the make-up of organizational and project staff, management and executive/board of directors reflects the characteristics of the population being served. 	<p>4</p>

	<ul style="list-style-type: none"> • Staff training and support around advancing racial equity and cultural competency. • Collection and monitoring of racial equity metrics in project data. • Organizational and project capacity for providing in-language and culturally competent services. 	
6. Involving People with Lived Experience	<p>Evaluation of narrative response. Up to a total of 4 points possible based on how well the application describes organizational and project commitment to involving people with lived experience of homelessness in decision-making and project/program design. Factors to consider include:</p> <ul style="list-style-type: none"> • Recruiting and hiring people with lived experience of homelessness. • Existence of a Lived Experience Advisory Board and/or including people with lived experience of homelessness on boards, committees, or other decision-making bodies. • Peer support or mentoring programs through which people with lived experience provide advocacy and/or support to current participants. • The use of focus groups, individual interviews, surveys, or other methods of collecting input from people with lived experience of homelessness and how this information is used in program design and organizational decision making. 	4
7. Commitment to Housing First	<p>2 points each for project commitment to each of 6 Housing First principles:</p> <ul style="list-style-type: none"> • Does the project prioritize client selection based on duration of homelessness and vulnerability? • Does the project accept all clients regardless of substance use history, or current use? • Does the project accept clients who are diagnosed with, or show symptoms of, a mental illness? • Does the project accept clients regardless of criminal history? 	12

	<ul style="list-style-type: none"> • Does the project accept clients regardless of income or financial resources? • Does the project use a harm-reduction model for drugs and/or alcohol use? 	
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b. Leveraging Resources and Relationships, 25 Points

Rating Factor	Method	Max. Points
1. CoC Participation	<p>1 point each for organizational representation in one or more CoC activities, up to max. 7 points</p> <ul style="list-style-type: none"> • CoC General Collaborative Meeting • LIFT Event Planning Committee • Housing and Homelessness Stakeholders' Collaborative (HHSC) • Permanent Housing Working Group • Health & Human Services Working Group • Barriers to Accessing Services Working Group • Unique Community Needs Working Group • Other CoC Committee(s) 	7
2. Leveraging Housing Resources	<p>Up to 3 points based on level to which project utilizes housing subsidies or subsidized housing units not funded through CoC or ESG programs, % of total project units:</p> <ul style="list-style-type: none"> • 0%-9%: 0 pt • 10%-19%: 1 pts • 20%-24%: 2 pts • 25% or more: 3 pts <p>Projects with 10% or more total units subsidized by non-CoC and non-ESG sources can receive 2 additional points for a commitment to provide CoC with letters of commitment, contracts, or other formal written documentation that demonstrates the number of subsidies or units being provided to support the project</p>	5
3. Leveraging Healthcare Resources	<p>Up to 3 points if project utilizes healthcare resources to help individuals and families experiencing homelessness. Sources of health care resources include:</p>	5

	<ul style="list-style-type: none"> • Direct contributions from a public or private health insurance provider to the project (e.g., Medicaid), and • Provision of health care services by a private or public organization (e.g., Ryan White funded organization) tailored to the program participants of the project. <p>Point value based on value of leveraged healthcare resources in comparison to amount of funding being requested for project:</p> <ul style="list-style-type: none"> • 0%-9%: 0 pt • 10%-19%: 1 pts • 20%-24%: 2 pts • 25% or more: 3 pts <p>Projects demonstrating 10% or more equivalency in leveraged healthcare resources can receive 2 additional points for committing to provide the CoC with written documentation of the commitment that includes the value of the commitment and the dates healthcare resources will be provided (must coincide with anticipated New Project contract dates).</p>	
4. Leveraging Community Partner Relationships	1 point each for describing partnerships with up to 5 additional community partners from sectors including, but not limited to, mainstream services, public benefits agencies, faith-based providers, employment and training resources, and educational resources.	5
5. Match Commitment	Up to 3 points for demonstrating ability to meet 25% match requirement.	3

c. Project Performance, 30 Points

Rating Factor	Method	Max. Points
<p>IMPORTANT NOTES:</p> <ul style="list-style-type: none"> • <i>In this section of the New Project Application Online Form, New Project applicants are instructed to enter HMIS data that reflects activities conducted by the applicant between July 1, 2023 and June 30, 2024 that are the same or reasonably similar to the activities for which funding is being requested through the New Project Application, regardless of funding source.</i> • <i>New Project Applicants who did not conduct activities between July 1, 2023 and June 30, 2024 that are the same or reasonably similar to the activities for which they are requesting funding, or who did conduct activities between July 1, 2023 and June 30, 2024 that are the same or reasonably similar to the activities for which they are requesting funding but those activities were not tracked in Tehama HMIS or in an HMIS-comparable database will receive a flat score of 10 points for the Project Performance section.</i> 		

<p>1. Cost Effectiveness</p>	<p>Data Sources: APR Q8a and applicant internal fiscal data</p> <p>Total Cost per Household moved into housing:</p> <ul style="list-style-type: none"> • Less than \$5,000: 5 pts • \$5,000 - \$9,999: 4 pts • \$10,000 – \$14,999: 3 pts • \$15,000 - \$19,999: 2 pts • \$20,000 or more: 1 pt 	<p>5</p>
<p>2. Rates of Exits to / Retention of Permanent Housing</p>	<p>Data Source: APR Q5a, APR Q23c</p> <p>PH-RRH: Percent of persons exited in period exited to positive housing destinations</p> <p>PH-PSH: Percent of persons enrolled in period who exited in period to positive or remained in PSH project at end of period.</p> <ul style="list-style-type: none"> • 95% or higher: 5 pts • 85% - 94%: 4 pts • 75% - 84%: 3 pts • 65% - 74%: 2 pts • 50% - 64%: 1 pt • 49% or less: 0 pts 	<p>5</p>
<p>3. Income Stability for Adults at Exit / Annual Assessment</p>	<p>Data Source: APR Q5a, APR Q18</p> <p>Percent of adults with Project Exit or Annual Assessment in Period who had income at latest assessment.</p> <ul style="list-style-type: none"> • 95% or higher: 5 pts • 85% - 94%: 4 pts • 75% - 84%: 3 pts • 65% - 74%: 2 pts • 50% - 64%: 1 pt • 49% or less: 0 pts 	<p>5</p>
<p>4. Access to Non-Cash Benefits for Adults at Exit / Annual Assessment</p>	<p>Source: APR Q5a, APR Q20b</p> <p>Percent of adults with Project Exit or Annual Assessment in Period who non-cash benefits at latest assessment.</p> <ul style="list-style-type: none"> • 95% or higher: 5 pts • 85% - 94%: 4 pts • 75% - 84%: 3 pts • 65% - 74%: 2 pts • 50% - 64%: 1 pt • 49% or less: 0 pts 	<p>5</p>

<p>5. Access to Health Insurance at Exit / Annual Assessment</p>	<p>Source: APR Q5a, APR Q21</p> <p>Percent of all participants with Project Exit or Annual Assessment in Period who health coverage at latest assessment.</p> <ul style="list-style-type: none"> • 95% or higher: 5 pts • 85% - 94%: 4 pts • 75% - 84%: 3 pts • 65% - 74%: 2 pts • 50% - 64%: 1 pt • 49% or less: 0 pts 	<p>5</p>
<p>6. Average Length of Time to Housing</p>	<p>Source: APR Q22c</p> <p>For PH-RRH and Joint TH/PH-RRH:</p> <ul style="list-style-type: none"> • 10 days or less: 5 pts • 11-20 days: 4 pts • 21-30 days: 3 pts • 31-40 days: 2 pts • 41-50 days: 1 pt • 51 days or more: 0 pts <p>For PH-PSH:</p> <ul style="list-style-type: none"> • 3 days or less: 5 pts • 4-8 days: 4 pts • 9-12 days: 3 pts • 13-17 days: 2 pts • 18-21 days: 1 pt • 22 days or more: 0 pts 	<p>5</p>

3. 2024 New Project Application Rating and Ranking

a. 2024 New Project Application Rating

i. Acceptance of 2024 New Project Applications

1. 2024 New Project Applications that pass threshold review and receive 55 or more of the total 100 points available will be Accepted.

ii. Rejection of 2024 New Project Applications

1. 2024 New Project Applications that fail to pass threshold review will be Rejected.
2. 2024 New Project Applications that pass threshold review but receive less than 55 of the total 100 points available will be Rejected.

b. 2024 New Project Application Ranking

i. Priority Listing Position

1. The highest scoring 2024 Renewal Project Application accepted will be ranked in the top position of Tier 1 on Tehama CoC's 2024 Priority Listing.
2. All New Project Applications accepted will then be ranked along with all remaining 2024 Renewal Project Applications accepted, in descending order according to total application score.
3. Tie-breaker: Tying Renewal and New Project Applications will be ranked in descending order based on the "Number of persons served" as indicated in the Project Performance section of the 2024 Online Application Form of each project.